



Barrington's Deli Choose only the Best

Julia Tomasyan had a dream which soon became reality

After a visit to America Julia was inspired by a store which was so unique it would take you to another world. It had always been her ambition to run her own business and now she had the vision to do just that.

"From the first impression Focus Leasing were friendly and professional. This has continued over the past 16 months of dealing with them"

There is so much to do when starting your own business; planning, finding premises, furniture, equipment and stock. The list goes on. Julia did not want to compromise on her purchases and recognised that leasing provides the answer. She could have the exact equipment she needed and not what her budget would allow. The equipment would be working for her with the minimum of outlay and would pay for itself in the process. Julia did not intend to pay her staff salaries 3 years in advance so why pay for her equipment that way!

Julia was introduced to Focus Leasing in October 2004 and will admit she was a little sceptical about whether we would be able to help, as she was a new business, with no trading history within this industry!



Julia came to meet us at our offices. We discussed her requirements and were only too happy to help. We had no trouble arranging a facility for her and were really pleased to see her project take shape. We realised that Julia had 101 things to do prior to her opening and made sure we did not add to these.

It was great to be invited to the open evening of Barrington's Delicatessen, situated in the quaint village of Bishops Waltham, Hampshire. We had helped make Julia's dream come true and wished her success for the future.

Barrington's Delicatessen is now in its second year of trading and has built a excellent working relationship with Focus Leasing. It is always nice to help new starts but is even nicer to continue business with existing customers.



Julia is aware that leasing is a valuable tool to grow a successful business

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